

Become the new **BUSINESS DEVELOPMENT MANAGER** of a vibrant Big Data technology company in a world leading company!



## Who is Porphyrio?

Porphyrio provides cloud-based specialty software to professional poultry producers worldwide for processing and analyzing livestock data. Our data-driven solutions enable livestock producers to better manage, predict, and optimize their operations with the aid of Big Data Biostatistics & use of “Artificial Intelligence”. Since 31.10.2018 is part of the Evonik Group, being a corner stone for the Precision Livestock Activities within the Evonik Animal Nutrition Business.

## Who are we looking for?

We are looking for an experienced enthusiastic commercial person to lead our international sales team.

You're in for a challenge. You like to travel. You are a poultry expert with a good knowledge of the international poultry production market. You understand the current problems of poultry producers, especially integrations. Through your empathic qualities, you are able to persuade these producers of the added value of our services and solutions.

Things we find important to make our collaboration a success:

- You have a passion for sales
- You have international sales experience in the livestock market, preferably in the poultry market
- A degree in Bioscience Engineering, Animal Science, Veterinary Medicine, Biology or Animals Science is a plus but not necessarily required
- You have an affinity with technology in general, and software specifically. Such affinity in the agri-food market is a plus
- You are happy to travel around the world, and go places to meet new people for whom you and Porphyrio could make a difference
- You speak different languages. Fluent English is a must, if you speak German and/or French and/or Italian and/or Spanish and/or Chinese, it is a big asset
- You are hands-on: you take initiative and are happy to bring new into a young developing company
- You know how to organize yourself to make sure you reach your targets



## What are we offering?

A challenging and key position in a fast-growing and dynamic company which is in the middle of Agritech/Cloud/Big Data movement, with possibilities to grow together with the company. We offer you a competitive salary, based on experience and results, the necessary technical tools for you to do your work and extra-legal advantages.

## Information & Application

If you are enthusiastic about this opportunity send us your application at [kristof.mertens@porphyrio.com](mailto:kristof.mertens@porphyrio.com) or visit our website [www.porphyrio.com](http://www.porphyrio.com) or call Kristof Mertens at +32 496 927 246 if you want additional information.